CIVITTA

DIGITAL EUROPE in UA WEBINAR

28.03.2024

співпраця з німеччиною
DEUTSCHE ZUSAMMENARBEIT

giz Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH

DT4SME EAP COUNTRIES

ОФІС З РОЗВИТКУ ПІДПРИЄМНИЦТВА ТА ЕКСПОРТУ
ДЕРЖАВНА УСТАНОВА

CIVITTA

AGENDA OF THE WEBINAR

- 11:00 - 11:05 – **Introductions,** *Anna Semeiko*

- 11:05 - 11:25 – **Digital Europe General Overview,** *Anneli Roose*
- 11:25 - 11:35 – **Q&A Session**
- 11:35 - 11:50 – **Grant Opportunities Overview,** *Reesi Lepa*
- 11:50- 12:05 – **Call and portal virtual tour,** *Andrea Bonelli*
- 12:05 - 12:15 – **EDIHs Ukraine update,** *Felix Kullmann*
- 12:15 - 12:30 – **EEPO Supporting services for UA SMEs,** *Volodymyr Perun*
- 12:30 - 12:40 – **Q&A Session**
- 12:40 - 12:45 – **Closing Remarks,** *Anna Semeiko*

1. Introductions
2. Digital Europe General Overview
3. Grant Opportunities Overview
4. Virtual tour of the Funding & tender portal
5. EDIHs in Ukraine Update
6. EEPO Supporting services for UA SMEs
7. Closing Remarks

THE SPEAKERS

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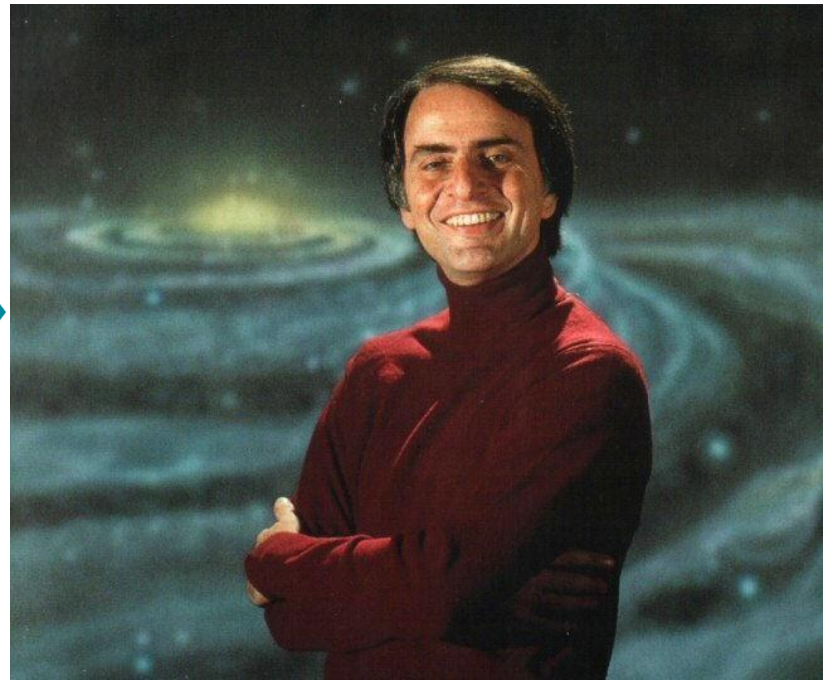
«HOUSE RULES»

- **Don’t be afraid to ask questions:**
- **Use the live chat**
- **Raise your hand in zoom in the dedicated Q&A sessions**
- **Slides will be shared**
- **Session will be recorded.**



“There is no such thing as a stupid question”.

- C. Sagan

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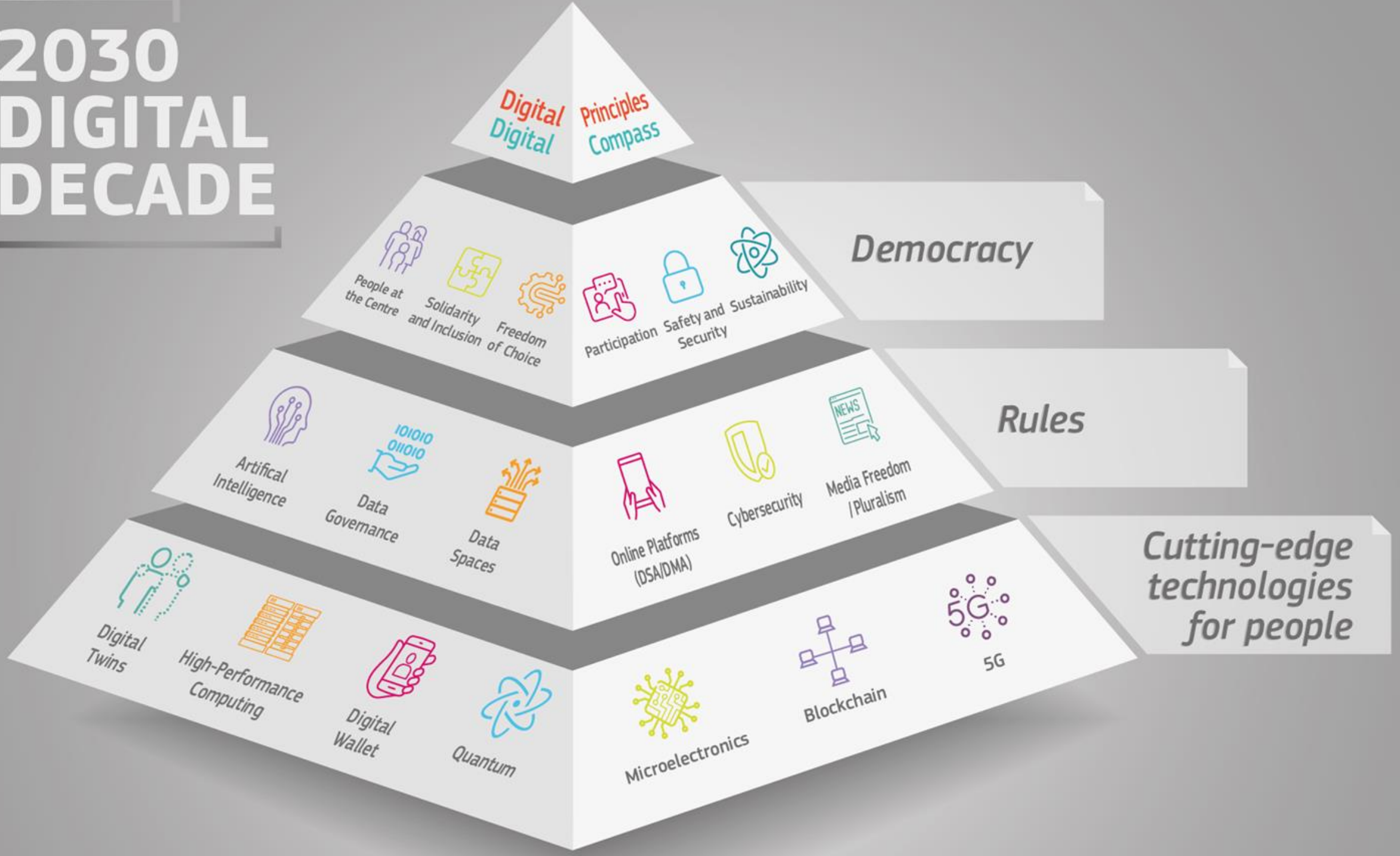
2030 DIGITAL DECADE

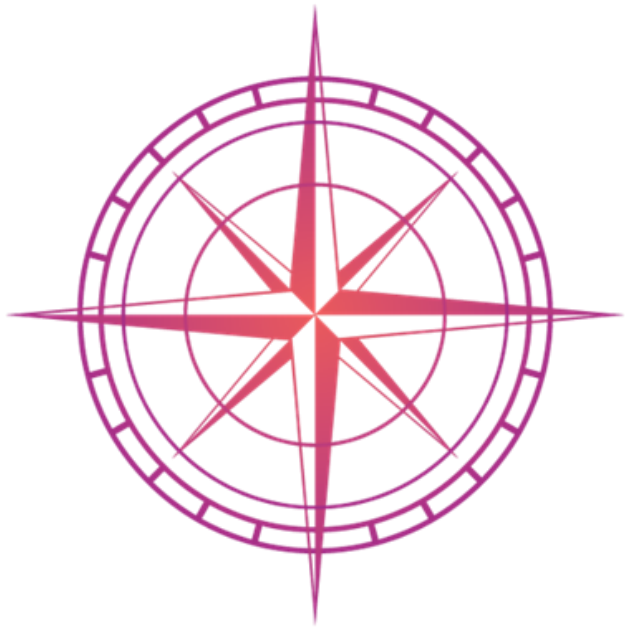


Skills

20 million employed **ICT specialists**, more graduates + gender balance
80% of adults can **use tech** for everyday tasks

Government

Key Public Services - 100% online
Everyone can **access health records online**
Everyone can use **eID**



Infrastructure

Gigabit connectivity for everyone, **high-speed mobile coverage** (at least 5G) everywhere
EU produces 20% of world's **semiconductors**
10 000 **cloud edge nodes** = fast data access
EU **quantum computing** by 2025

Business

75% of companies using **Cloud, AI or Big Data**
Double the number of **unicorn startups**
90% of **SMEs taking up tech**

- Digital Europe Programme **(DIGITAL)** is part of the Multiannual Financial Framework 2021-2027 of the European Union (EU), alongside Horizon Europe and other EU sectorial programmes.
- Managed by EC DG-CONNECT and HaDEA (E. Health and digital executive agency)
- Planned overall budget of €7.5 billion
- It **does not fund research**, but deployment of technologies
- Addresses Economy & Society
- **It focuses on 5 strategic areas**

The core aim is to Foster the uptake of digital technologies by businesses, citizens and public administration

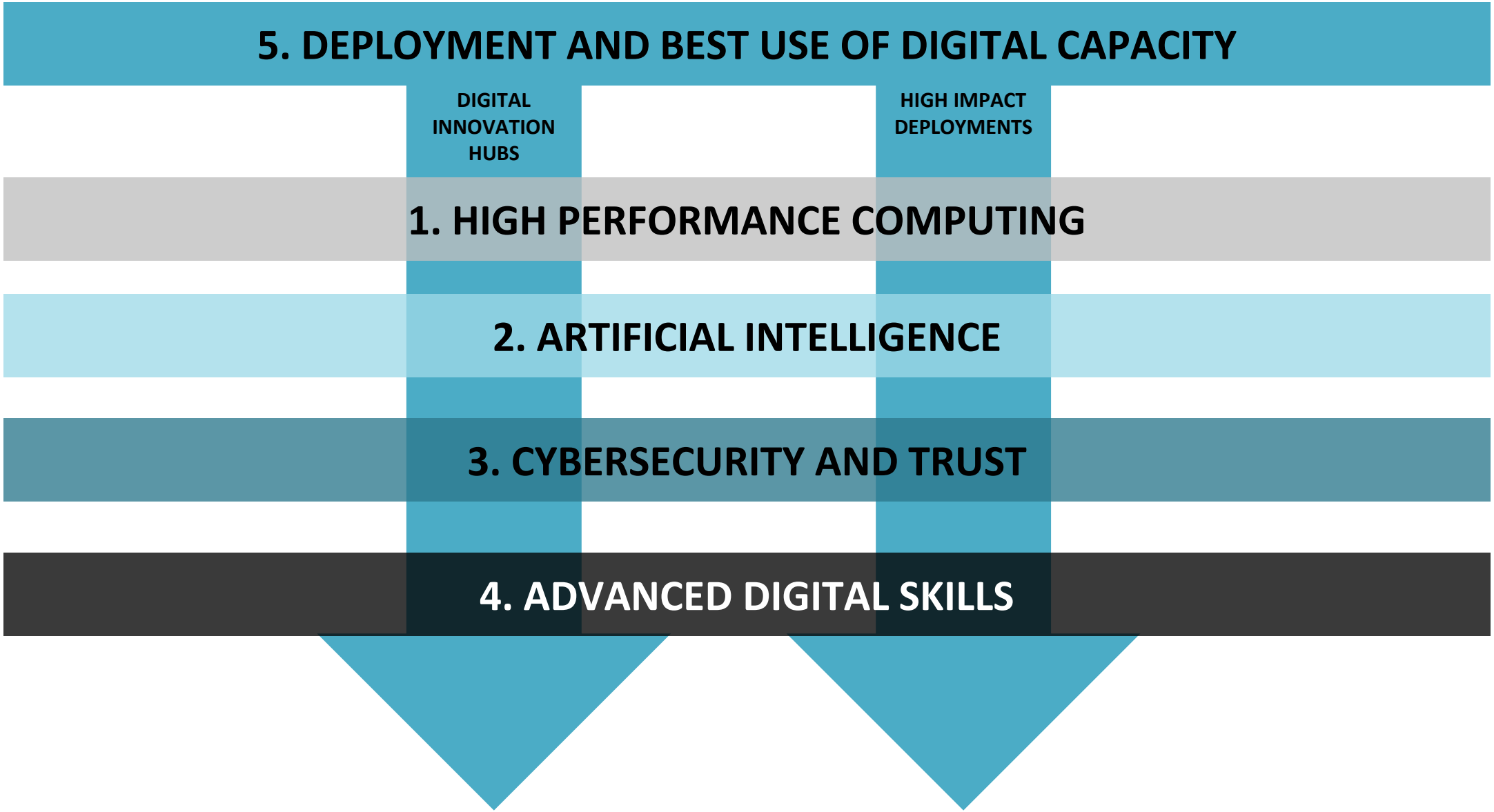
Programme targets:

- SMEs & larger companies
- Knowledge and higher education institution + research centres
- Public sector organisations

- Managed by EC DG-CONNECT and HaDEA (E. Health and Digital Executive Agency)
- Assisted by The Commission shall be assisted by the **Digital Europe Programme Coordination Committee**
- Each Member State shall be considered to be one member of the committee. Each member of the committee shall decide on the composition of its delegation and inform the chair
- Same applies for the Associated countries (Iceland, Liechtenstein, Norway and **Ukraine)**

- The committee runs the implementation, adopts work programmes and monitors implementation, therefore steering the direction of the whole programme.

Building key Digital capacities



- Besides the core Special objectives always present, Each Work Programme general objectives are slightly oriented towards the bi-annual trends/needs/ challenges.

- Address climate and environmental challenges through technology support
- Deploy secure and energy-efficient cloud data spaces for businesses and the public sector
- Promote faster AI adoption and expand digital twin capabilities
- Strengthen EU-wide cybersecurity preparedness
- Improve digital education and encourage students, especially girls
- Foster blockchain adoption and build efficient digital services

N.B Not all the calls are open for Associated countries. Ukraine participates in the Digital Europe Programme, but only to "Specific Objectives 1, 2, 4 and 5 (see the link)

SO1 - High Performance Computing" is mainly implemented through the public-private partnership EuroHPC (with co-funding from the Digital Europe Programme, Horizon Europe and the "Connecting Europe Facility"). More information can be found on the EuroHPC Joint Undertaking page.

"**SO2 - Artificial Intelligence**," which covers as well **cloud and data**, is implemented by the services of the European Commission through a diverse set of measures that include, for example, the AI Testing and Experimentation Facilities and the "data spaces" dedicated to different activity sectors.

"**SO3 - Cybersecurity**" (Ukraine is excluded) will be implemented by the European Cybersecurity Competence Centre (ECCC) once it is fully established. Until then it will be implemented by the European Commission services in collaboration with the authorities of the respective Member States

"**SO4 - Advanced DigitalSkills**" is implemented by the European Health and Digital Agency (HaDEA), supported by the "Digital Skills and Jobs" platform.

"**SO5 - better use of digital capabilities**" there is support for the European network of Digital Innovation Hubs (EDIHs).

WORK PROGRAMME (LINKS TO 2023-24)

MAIN WORK PROGRAMME - Contains all SOs

HIGH PERFORMANCE COMPUTING – SO 1

CYBERSECURITY – SO 3 (Ukraine is excluded)

EUROPEAN DIGITAL INNOVATION HUBS – SO 5

All the calls are published in the European Commission F&T portal

Year	Budget line	Amounts to be implemented in direct management		Amounts to be implemented in indirect management	Total available budget per year (in million EUR)
		Calls for proposals, grants	Calls for tenders - procurement		
2023	Specific Objective 1 (02 04 02 10)	-	-	-	-
	Specific Objective 2 (02 04 03)	86.1	64.6	60	210.7
	Specific Objective 3 (02 04 01 10 02)	-	-	27.8	27.8
	Specific Objective 4 (02 04 04)	60.3	6.4	2.2	68.9
	Specific Objective 5 – Deployment (02 04 05 01)	31.7	28.6	-	60.3
	Specific Objective 5 – Interoperability (02 04 05 02)	-	24.5	-	24.5
2024	Specific Objective 1 (02 04 02 10)	-	-	21.1	21.1
	Specific Objective 2 (02 04 03)	150.1	91	62.6	303,7
	Specific Objective 3 (02 04 01 10 02)			3,7	3,7
	Specific Objective 4 (02 04 04)	53	13.8		66.8
	Specific Objective 5 – Deployment (02 04 05 01)	41	55		96
	Specific Objective 5 – Interoperability (02 04 05 02)	5	21.2		26.2

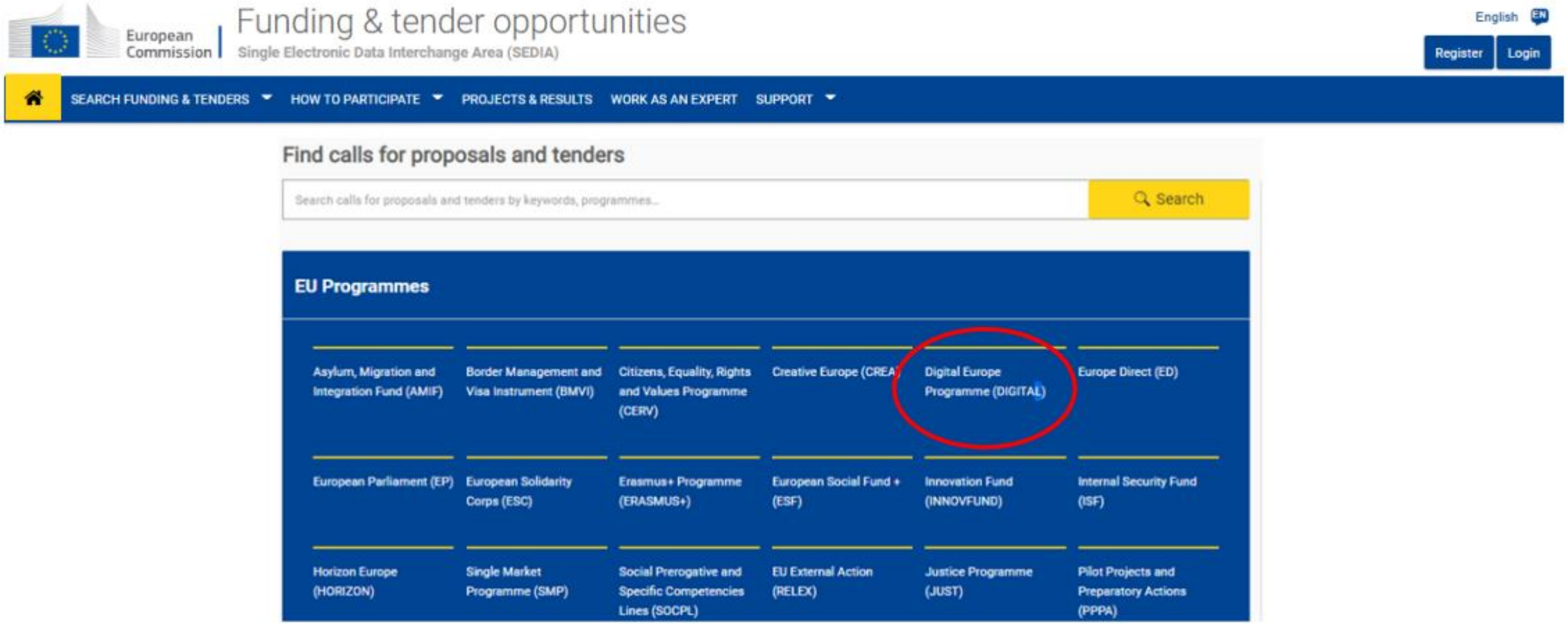
Funding schemes : Similar but not exactly the same to similar EU funding opportunities (e.g. Horizon Europe)

- Grants with cost reimbursement 50% for everybody or with 75% for SMEs
- Coordination and Support Action (CSA) at 100%
- Wider use of procurement

Area	Topics in the Work Programme	Digital Europe Funding rate
Cloud to edge infrastructure and services	Reference deployments of European cloud-edge services (industrial IoT Edge and Telco Edge developments	50%
Data	Competence Centre for 3D - Deployment	50%
	European Green Deal Data Space	50%
	Data Space for Skills (deployment)	50%
	Energy Data Space	50%
	Data Space for Manufacturing (deployment)	50%
	Agricultural Data Space	50%
	1+ Million Genomes: sustainability and uptake	100%
	Supporting patients' access to their health data in the context of healthcare services for citizens across the EU	50%
	Demonstrating the in-service use of the European Electronic Health Record Exchange Format (EEHRxF) in healthcare settings	50%
	Common European mobility data space	50%
AI	Support for Health Data Access Bodies to foster efficient pathways for AI in healthcare	100%
	EU AI Innovation Accelerator preparatory action	50%
	AI regulatory sandboxes: EU-level coordination and support	100%
	Pilot action for the establishment of future Union Testing Facilities in AI	100%
	AI in support of Quantum-Enhanced Metabolic Magnetic Resonance Imaging Systems	75% for SMEs and 50% for all other beneficiaries
	Alliance for Language Technologies -simple grant and Coordination and support action	50% for simple grant and 100% for CSA
	Making available a high performing open-source European foundation model for fine-tuning	75% for SMEs and 50% for all other beneficiaries
Advanced Digital Skills	Girls and Women in Digital	100%
	Digital Skills and Jobs Platform (CSA)	100%
Deployment of Public Services and Interoperability	European Digital Identity and Trust Ecosystem (Standards and Sample Implementation)	50%
	Innovative and Connected Public Administrations	100%

Area	Topics in the Work Programme	Digital Europe Funding rate
AI	Towards networked Local Digital Twins in the EU	50%
Advanced Digital Skills	Specialised Education Programmes in Key Capacity Areas	50%
Deployment of Public Services and Interoperability	Support to the implementation of Multi-Country Projects (MCPs)	50%
Confidence in Digital Transformation	European Digital Media Observatory (EDMO) - national and multinational hubs	75% for SMEs and 50% for all other beneficiaries

PORTAL: https://ec.europa.eu/info/funding-tenders/opportunities/portal/screen/home

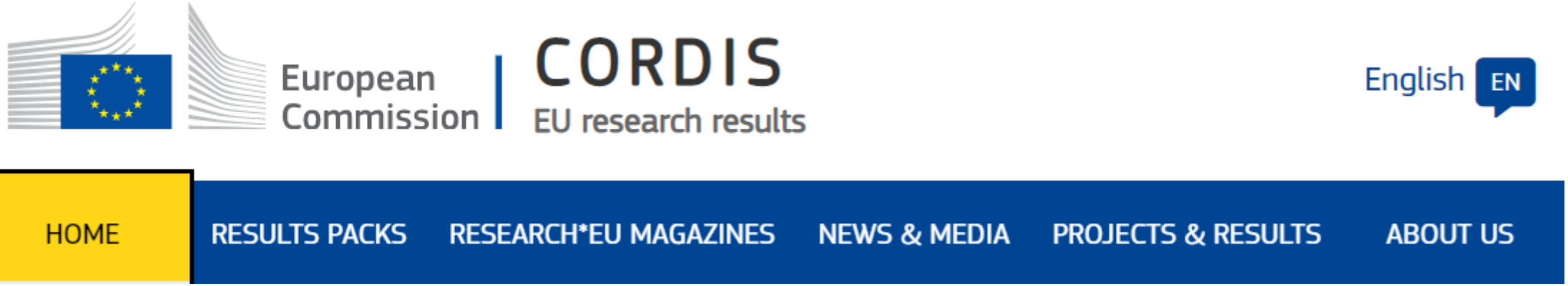


FROM WHERE TO START?

- Call text
- Team
- Consortium

- Have there been similar calls and funded projects before – check the CORDIS database?

✓ Topics and content of previously funded projects
✓ Set-up of the consortia
✓ Budget of the funded projects



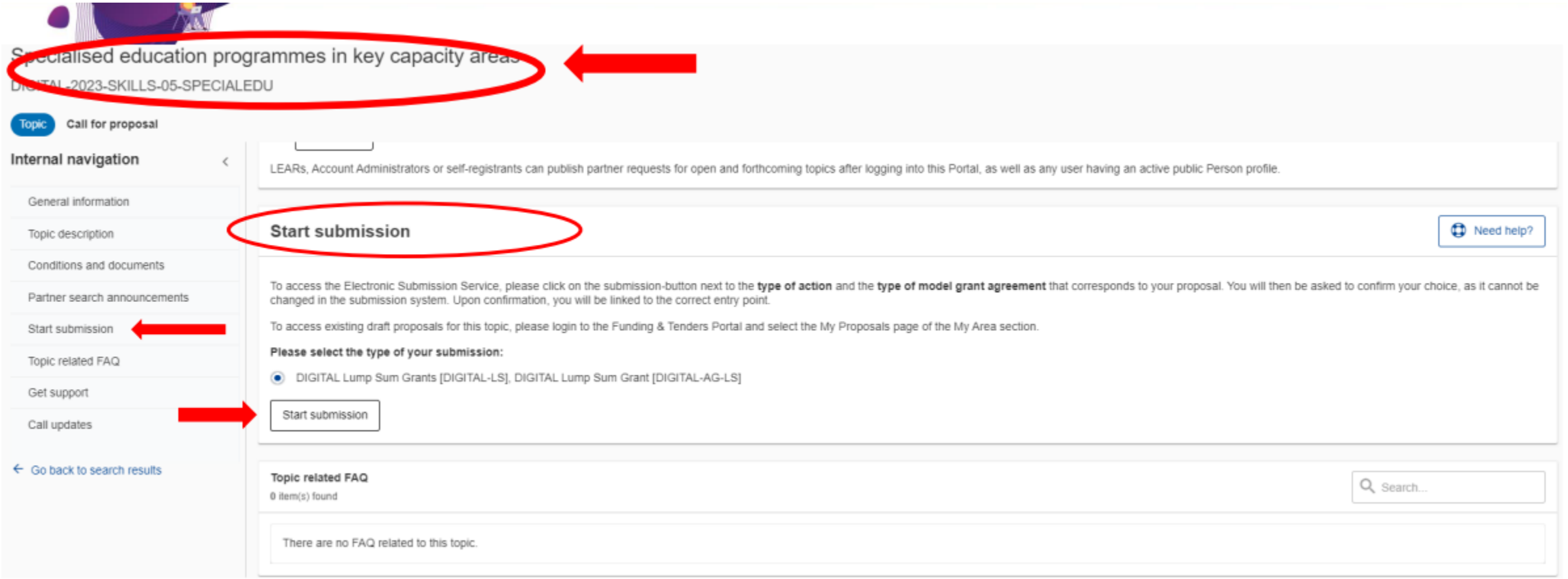
(main page)

0110
1001
1010

Digital Skills & Jobs Platform
DIGITAL EUROPE PROGRAMME
Partners for Digital Skills
Specialised Education Programmes in Key Capacity Areas
Join the discussion!

Digital Skills & Jobs Platform
DIGITAL EUROPE PROGRAMME
Partners for Digital Skills
Specialised Education Programmes in Key Capacity Areas - Advanced digital skills analysis
Join the discussion!

Digital Skills & Jobs Platform
DIGITAL EUROPE PROGRAMME
Partners for Digital Skills
Cybersecurity Skills Academy
Join the discussion!


Specialised education programmes in key capacity areas
DIGITAL-2023-SKILLS-05-SPECIALEDU
Topic
Call for proposal
Internal navigation
General information
Topic description
Conditions and documents
Partner search announcements
Start submission
Topic related FAQ
Get support
Call updates
Go back to search results
LEARs, Account Administrators or self-registrants can publish partner requests for open and forthcoming topics after logging into this Portal, as well as any user having an active public Person profile.
Start submission
Need help?
To access the Electronic Submission Service, please click on the submission-button next to the type of action and the type of model grant agreement that corresponds to your proposal. You will then be asked to confirm your choice, as it cannot be changed in the submission system. Upon confirmation, you will be linked to the correct entry point.
To access existing draft proposals for this topic, please login to the Funding & Tenders Portal and select the My Proposals page of the My Area section.
Please select the type of your submission:
DIGITAL Lump Sum Grants [DIGITAL-LS], DIGITAL Lump Sum Grant [DIGITAL-AG-LS]
Start submission
Topic related FAQ
0 item(s) found
Search...
There are no FAQ related to this topic.

Administrative part of the application	
Section 1 - General information	Call, Topic, Type of Action, Proposal number, Proposal acronym, Type of Model Grant Agreement
Section 2 – Participants	Information on the applicants and consortium partners
Section 3 - Budget	Budget allocation per costs category
Section 4 – Other Questions	Security issues tables **must be completed** for all topics.

Part B - Technical part of the application	
Section 1 - Relevance In line with Award Criteria 1 in the next slide	1.1 Objectives and activities 1.2 Contribution to long-term policy objectives, policies and strategies — Synergies *1.3 Digital technology supply chain** *1.4 Financial obstacles**
Section 2 - Implementation In line with Award Criteria 2 in the next slide	2.1 Maturity 2.2 Implementation plan and efficient use of resources 2.3 Capacity to carry out the proposed work
Section 3 - Impact In line with Award Criteria 3 in the next slide	3.1 Expected outcomes and deliverables 3.2 Competitiveness and benefits for society *3.3 Environmental sustainability and contribution to European Green Deal goals**
Section 4 - Work plan, Work packages, timing and subcontracting	

* Sub-criteria 1.3, 1.4 and 3.3 NOT APPLICABLE for any of the topics.
* Attention: Page limit of 70 pages for DIGITAL-2023-SKILLS-05-SPECIALEDU (Lumpsum) and DIGITAL-2023-SKILLS-05- CYBERACADEMY.
* Page limit of 50 for DIGITAL-2023-SKILLS-05-SPECIAL-PROGEDU (CSA)

RELEVANCE

- Alignment with the objectives and activities as described in section 2

- Contribution to long-term policy objectives, relevant policies and strategies, and synergies with activities at European and national level

- Extent to which the project would reinforce and secure the digital technology **supply chain** in the EU*

- Extent to which the project can overcome **financial obstacles** such as the lack of market finance*

IMPLEMENTATION

- Maturity of the project

- Soundness of the implementation plan and efficient use of resources

- Capacity of the applicants, and when applicable the consortium as a whole, to carry out the proposed work

IMPACT

- Extent to which the project will achieve the expected outcomes and deliverables referred to in the call for proposals and, where relevant, the plans to disseminate and communicate project achievements

- Extent to which the project will strengthen competitiveness and bring important benefits for society

- Extent to which the project addresses environmental sustainability and the **European Green Deal goals**, in terms of direct effects and/or in awareness of environmental effects

* *Sub-criteria **1.3, 1.4 and 3.3** **NOT APPLICABLE** for any of the topics.*
For further details, refer to the Call Document - Section 2 - Specific topic conditions

Award criteria	Minimum pass score	Maximum score
Relevance	3	5
Implementation	3	5
Impact	3	5

- Maximum threshold per individual criterion: 5/5 points
- Maximum points per proposals: 15 points

- For a proposal to be considered for funding, it MUST:
- Pass the individual award criteria threshold that is: minimum 3 scores per criteria and
- overall scoring threshold must be 10 points
- The proposal must be within the limits of the available call budget.

- For further details, refer to the Call Document Section 9 – Award Criteria

Q&A Session

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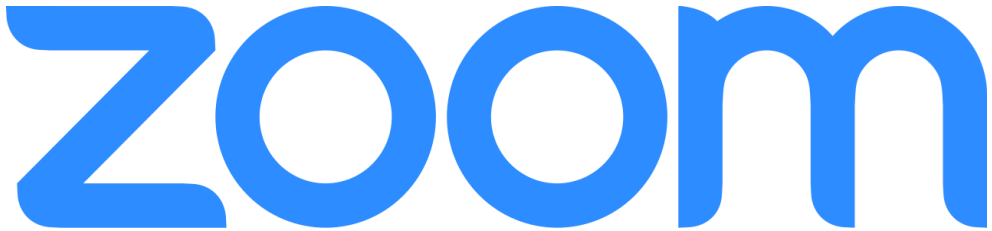
- What aspect of DEP grants interests you the most?



\ OKAY NOW I KNOW ABOUT DIGITAL EUROPE, WHAT'S NEXT?

- That's probably the question running in your head at the moment
- DEP is huge. DEP is relatively new. It's important to demystify the expectations on this programme
- DEP 2024 Work programme is going to its last year, new will follow

- There is a common line that characterize the whole programme:
  - Programme is built on 2 parallel lines:
    - Opportunities for **Digital Innovation support actors** (digital innovation hubs, universities, Tech parks, Innovation centers, public entities etc) which often provide in cascade set of services/ funding to SMEs to support digitalization (e.g trainings, extra funding, testing facilities, community building etc).

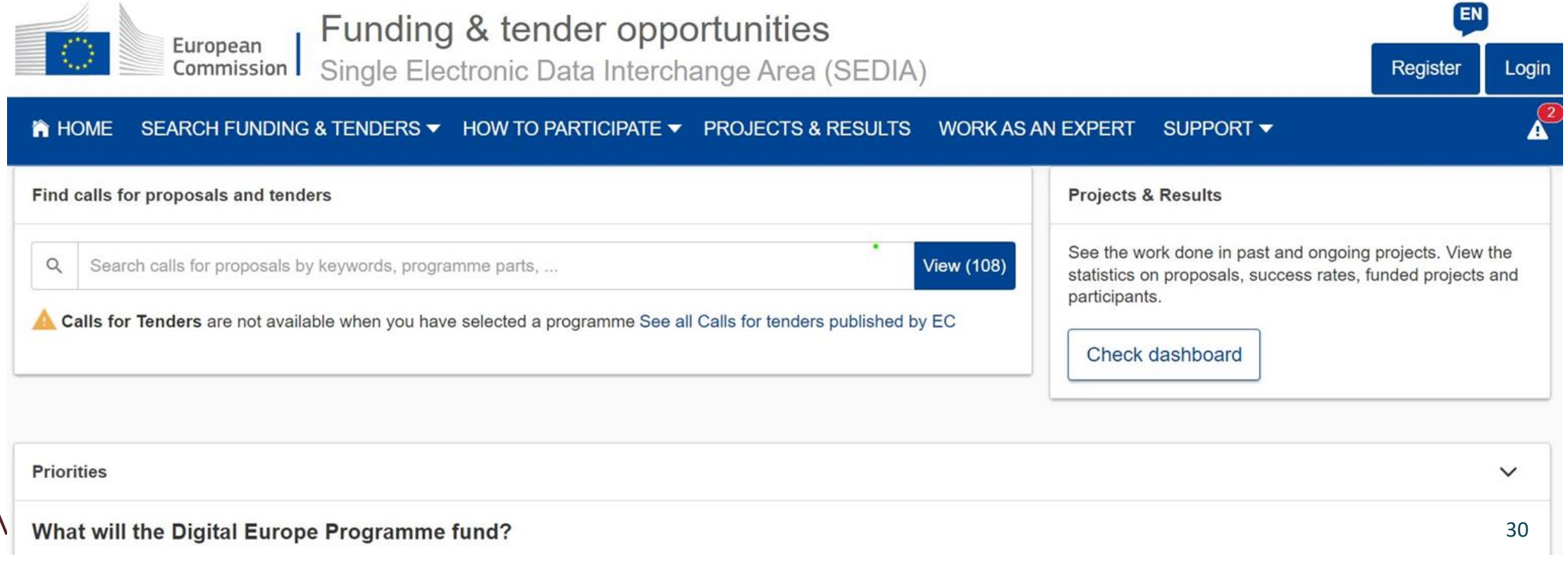
    - Direct opportunities of collaborations through implementation of **project grants** or Joint Undertaking actions (**participating directly in projects**).

WHAT DOES THIS MEAN?

- **Universities, public entities, tech parks, innovation actors, industry partners** can provide strong contributions by getting **access to funding** to **enhance their offering**, provide **new type of services** (e.g AI, HPC)
- **SMEs** in particular can gain **access to services that support them** in their digitalisation, such as advice on financing or cybersecurity or even technology trials.
- **SMEs** can be therefore **consortium participants** in service implementation or beneficiaries of the activities developed by the funded projects.
- **SMEs** can receive **direct support** (ca 60 000€) for product/service development through **grants** (cascade funding).

CALL SPECIFICS

- Each call has its own **call document**, related to a particular topic.
- It gives more precise information on some of the issues that the European Commission would like you to address in the proposal
- The [funding and tender opportunities]web page gives you an overview of the calls for proposals (‘calls’) that are forthcoming or already open.



WHAT DOES THIS MEAN IN PRACTICE? LET'S TAKE AN EXAMPLE

	Ecosystem supportive actions:	Lump-sum grant:
Call title:	**Network of European Digital Innovation Hubs – Associated Countries**	**Specialised education programmes in key capacity areas**
Call code:	DIGITAL-2023-EDIH-04-ASSOCIATED	DIGITAL-2023-SKILLS-05-SPECIALEDU
Objective:	Creation of a network of "European Digital Innovation Hubs" (EDIH), aiming to cover all regions of Europe and Associated Countries.	Contributing to the target of 20 million ICT specialists in the economy by 2030, as set in the Digital Decade Policy Programme
DEP Funding rate:	50%	50%
Scope of the call:	Each EDIH will provide services based on a specific focus/expertise, which will support the local private and public sector with their digital and green transformation.	The call will address the latest initiatives to support the development and deployment of key digital skills and capacities in digital technology areas, such as AI, Internet of Things, as other trans- or multi-disciplinary areas, and their applications in strategic sectors (e.g. automotive industry).

SPECIFICS OF LEGAL ENTITIES THAT CAN APPLY

- Usually, it depends on the type of action and the Call.
- The work programme even the draft, can help in identify who are the legal entities eligible for specific calls.
- The call document is the main point where to look – **Targeted stakeholders**
- When in doubt for really specific cases, **Help desk and national contact point** can always give a hand.

Targeted stakeholders

The participating consortium members should demonstrate complementary roles in the proposal and demonstrate an outstanding track record in their respective fields.

The consortium is highly recommended to include at least three degree awarding higher education institutions from three different eligible countries which are part of the Erasmus Charter for Higher Education (ECHE)[16]. Higher education institutions established in other eligible countries which are not part of the Erasmus Charter for Higher Education can also be included in the consortium. In this case, the consortium has to prove that the specific higher education institution is recognised by the competent national authority and offers full study programmes leading to higher education degrees and recognised diplomas at tertiary education qualifications levels.

In addition to this, it is highly recommended for consortia to include a minimum of two industry partners whose headquarters are located in two different eligible countries. The consortium is also encouraged to particularly involve small and medium enterprises (SMEs) as well as start-ups.

The consortium is also encouraged to include at least one additional independent research organisation/hub or competence/excellence centre. In the proposal, the

Particular attention should be given to:

- Ensuring inclusivity in Europe and help widening the specialised education offer in all Member States with a special focus on those Member States that score low in terms of advanced digital skills levels, according to the Digital Economy and Society Index;
- Inclusion of industry partners, in particular start-ups and SMEs, but also other public or private entities that can be instrumental for the delivery of the actions requested by this call topic;
- Close collaboration with other stakeholders that provide technical expertise and experimentation and testing facilities (e.g. with European Digital Innovation Hubs) is highly encouraged.

TYPES OF ACTION IMPLEMENTED THROUGH GRANTS

Coordination and Support Action	Small type of action Primary goal to promote cooperation and/or provide support to EU policies; Coordination among different actors for accompanying measures .
Simple Grant	Flexible type of action, for a variety of topics, can cover most activities.
SME Support action	Activities directly aiming at supporting SMEs involved in building up and the deployment of digital capacities. Type of action can also be used if an SME needsto be in the consortium and make investments to access the digital capacities.
Grant for Procurement	Main goal: buying goods or services and/or subcontracting tasks.
Grant for Procurement of advanced capacities	Specific type of action for procurement in grant agreements by “contracting authority/entity” to buy in innovative digital goods and services (i.e. novel technologies on the way to commercialisation but not yet broadly available)
Grant for Financial support	Actions with a particular focus on cascading grants. The majority of the grant will be distributed via financial support to third parties with special provisions in the grant agreement
Framework Partnership Agreement (FPA) / Specific Grant Agreement(SGA)	Long-term cooperation mechanism between the granting authority and the beneficiaries of grants. SGAs are linked to an FPA and implement the action plan or part of the action plan
Lump Sum grants	Lump Sum Grants for the entire project and the consortium as a whole. The sum is fixed ex-ante. The granting authority defines a methodology for calculating the amount which will cover the beneficiaries’ direct and indirect eligible costs.

MOST RECENT OPPORTUNITY: EDIH: WHAT IS IT?

- Network of **ecosystem players** joining together forces for providing a set of **ground-breaking services for digital transformation.**
- EDIHs play a central role in the Digital Europe Program to stimulate the broad uptake of Artificial Intelligence, High Performance Computing (HPC) and Cybersecurity.
- Hubs will help **companies to become more competitive** with regard to their business/production processes, products or services using digital technologies, by providing access to technical expertise and experimentation, so that companies can “test before invest”.
- They also provide **innovation services**, such as financing advice, training and skills development that are needed for a successful digital transformation.
- EDIH are co-funded by the member state and EU

MOST RECENT OPPORTUNITIES: EDIH: WHO CAN PARTICIPATE?

- Consortium composition Proposals must be submitted by:

  * Candidate European Digital innovation Hubs whose coordinators have been designated by Associated Countries as indicated in the work programme (Chapter 1.1).

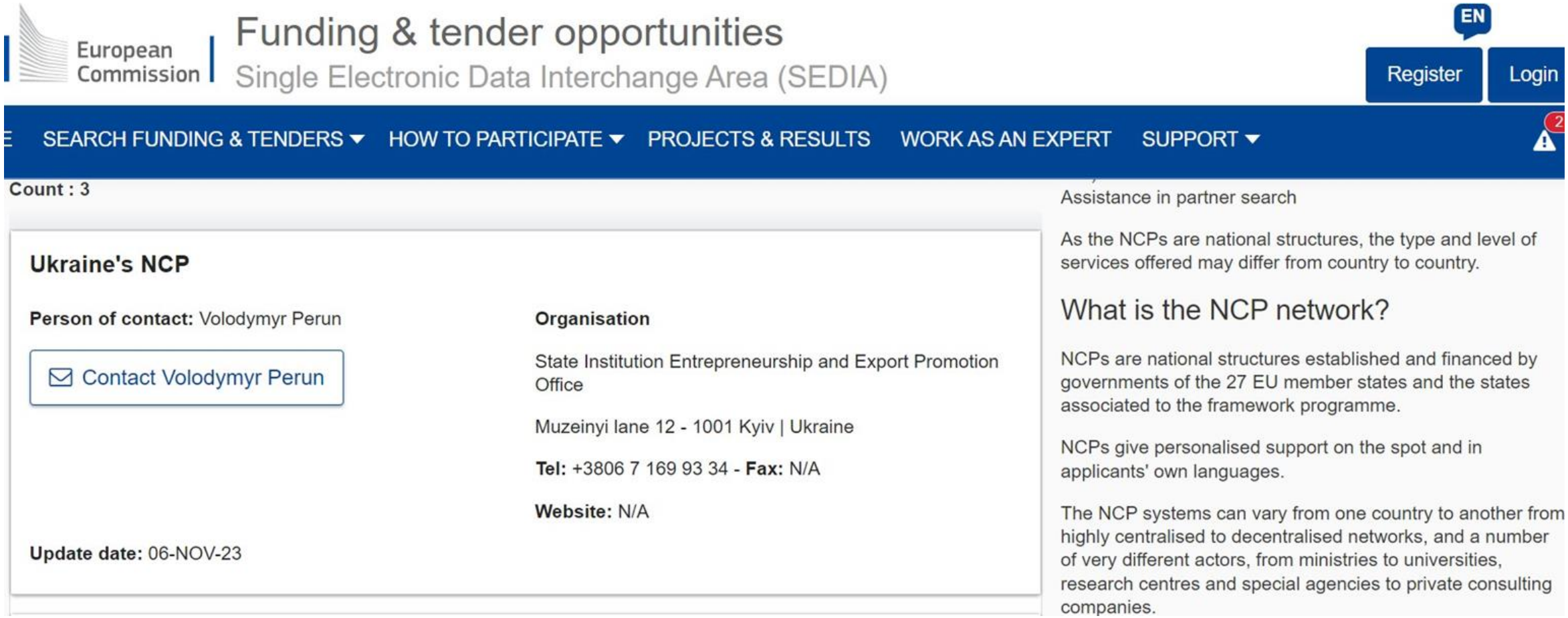
- If you are not part of the candidate consortium but you still want to cooperate, you can reach the nominated organisations leader or partners and identify ways to cooperate.

- If you are an SME, during the implementation you will be the target of EDIH services.

TIPS AND TRICKS

- There are additional elements and information sources that could be helpful:
  - https://www.digitalsme.eu/funding-opportunities/ Largest network of ICT SMEs in Europe, representing more than 45,000 enterprises in total. The Alliance is the joint effort of 30 national and regional SME associations from EU member states and neighbouring countries to put digital SME at the centre of the EU agenda.
  - The portal where SMEs can register, works as an information hub of opportunities (from projects cascade funding calls, matchmaking, Digital Europe tenders etc)

NCP SUPPORT


European Commission
Funding & tender opportunities
Single Electronic Data Interchange Area (SEDIA)
EN
Register
Login
SEARCH FUNDING & TENDERS
HOW TO PARTICIPATE
PROJECTS & RESULTS
WORK AS AN EXPERT
SUPPORT
Count : 3
Ukraine's NCP
Person of contact: Volodymyr Perun
Contact Volodymyr Perun
Organisation
State Institution Entrepreneurship and Export Promotion Office
Muzeinyi lane 12 - 1001 Kyiv | Ukraine
Tel: +3806 7 169 93 34 - Fax: N/A
Website: N/A
Update date: 06-NOV-23
Assistance in partner search
As the NCPs are national structures, the type and level of services offered may differ from country to country.
What is the NCP network?
NCPs are national structures established and financed by governments of the 27 EU member states and the states associated to the framework programme.
NCPs give personalised support on the spot and in applicants' own languages.
The NCP systems can vary from one country to another from highly centralised to decentralised networks, and a number of very different actors, from ministries to universities, research centres and special agencies to private consulting companies.

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VIRTUAL TOUR OF THE FUNDING AND TENDER PORTAL

- We will now dive into looking across the EU Funding and tender portal
- We will also explore:
- **Where to look functional informations in a DEP Call**, where to find templates and necessary informations
- **Where to look functional informations in a Cascade funding Call,** where to find templates and necessary informations

ANOTHER POLL?

- Are you familiar with the European Funding & Tender portal?

- If you have applied for funding through the portal, please Indicate the most difficult area for you

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