

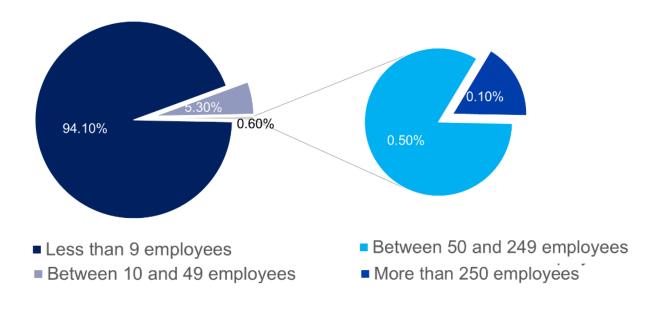


Webinar on Construction sector

EDIH experience

12/12/23

The construction sector is large and very **fragmented**, with 99% of the companies being SMEs





In Belgium, the sector involves +- 280.000 employees (30% of total employees), with 80.000 persons in Wallonia.





Construction faces tremendous environmental challenges









50%

33%

37%

25-33%



The construction sector is among the **least digitized**

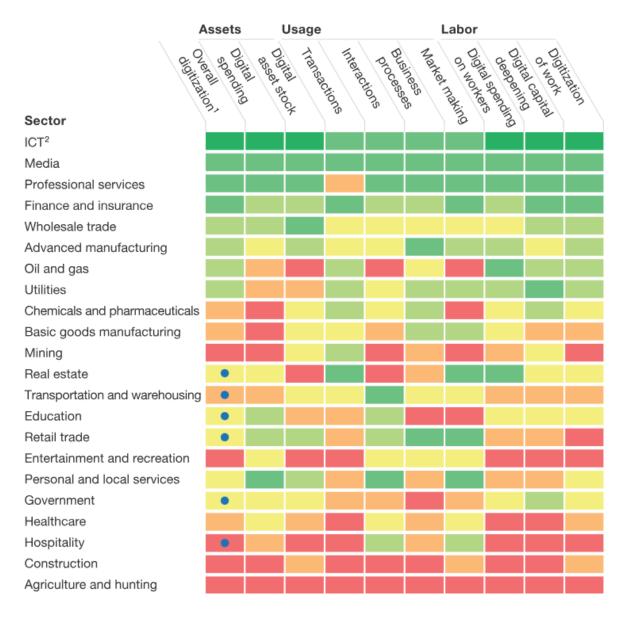




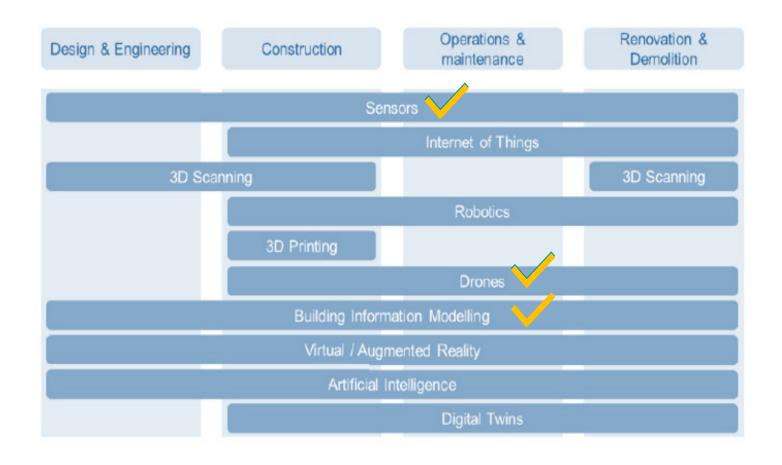
McKinsey Global Institute industry digitization index; 2015 or latest available data

Relatively low digitization Relatively high digitization

Digital leaders within relatively undigitized sectors



Multiple digital technologies along the value chain, with very different market maturity







Digitalization is a key strategy to

- **Decarbonize** the built environment
- Digitalize and integrate the construction industry
- Ensure security of citizens against physical and cyber threats
- Address ageing of **infrastructures**
- Preserve and valorize cultural heritage
- 4-6% cost reductions
- 14-15% productivity gains







Our Commitment

To accelerate the adoption of digital technologies by increasing the level of EU collaboration



WORKING GROUP
ON
CONSTRUCTION

Presentation of the WG Construction



9 EDIHs

fully dedicated or with a strong focus on the construction sector







Moderator of the working group







Objectives of the WG

The thematic working group on construction is made of a dynamic group of EDIHs, with a strong focus on constructions, which have agreed on collaborating and create added value for their companies by accessing and sharing at EU level their experience, know-how and tools, with the ultimate goal of providing companies the most appropriate support, increase their knowledge on concrete digital applications and services, provide better access to regional, national and European funding and to enhance SME and PA their digital maturity.

Foreseen activities of the WG

- Share the challenges encountered for the construction sector in their respective countries
- Share the issues related to the project implementation and to provision services to SMEs
- Share strategy, tools and services to address these issues
- Share best practices, services and initiatives in a cross country mode
- Discuss how to integrate the DMA for the construction sector
- Identify and share EU funding opportunities,
- Boost the generation of new collaborations among EDIHs stakeholders
- Cascade communication between EDIHs
- Facilitate the connection to other EU and country based- initiatives dedicated to the construction sector.
- Create a common digital innovation ecosystem at EU level



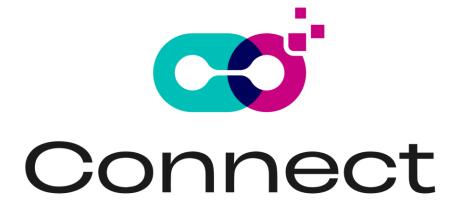


Latest activities

- Share best practices on the digital maturity assessment
- Discuss the implementation of DMA for the construction sector
- Share issues related to national funds, divergence between regional and EU criteria, reporting,...
- Search for international experts
- Share funding opportunities opened to other countries



Presentation of EDIH Connect





EDIHs IN BELGIUM







A European Digital Innovation Hub dedicated to the **construction sector**









Project starting date: December 22

Duration: December 25

Funded

90%

10%





PARTNERS













OUR TARGETS

- 1° Contractors
- 2° AECO sector

(architecture, engineering, construction, & operations)

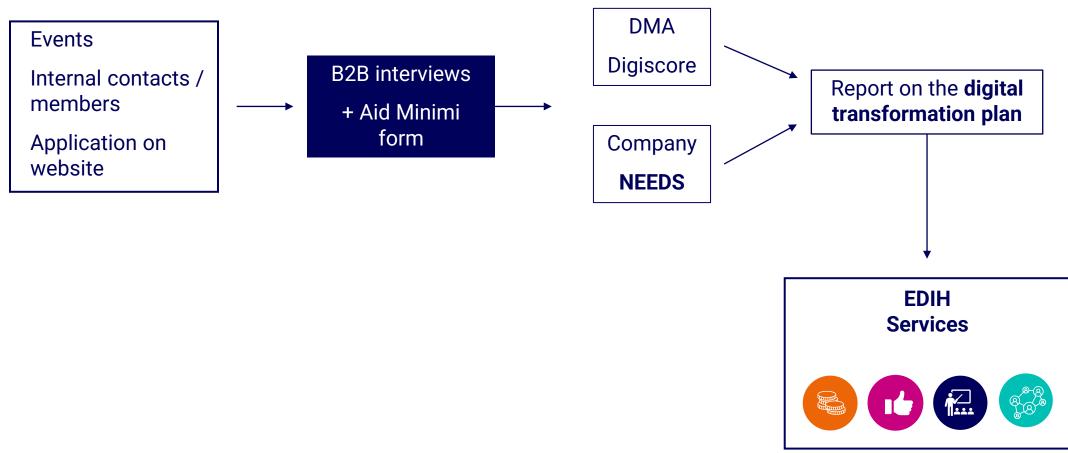
- **3° -** Technological solutions providers
- 4° Public sector

Digital technologies

We are embracing the full spectrum of digital technologies, adapting to company's needs



OUR PROCESS





PILLARS

ACTIVITIES / SERVICES

Maturity evaluation, financing



Digital maturity assessment via B2B interviews

Tool kits for contractors (financing opportunities, training,...)

Testing, technical expertise



Success stories

Access to the demo center (innovative technology)

Support to select the appropriate solution or to develop specific solutions

Skills, compétences, training



Roadmap of existing trainings / courses

New training modules and tools

Innovation ecosystem, partnership, cooperation projects



B2B meetings to enlarge the ecosystem

Workshops for innovative projects & identification of funding opportunities

WG Construction

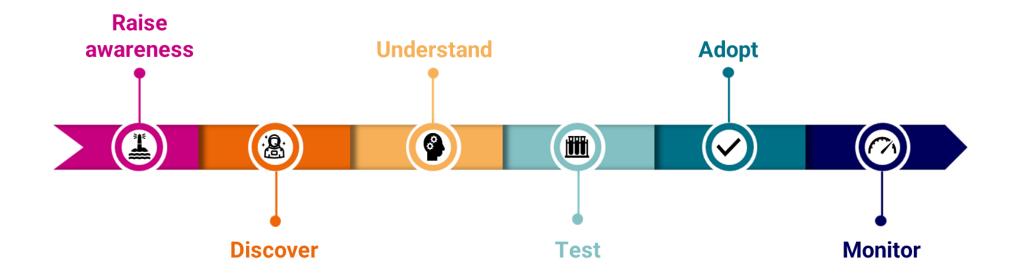
AWEX missions

Events organisation

OUR CHALLENGE

Be able to reach and persuade very small SMEs of the construction sector to invest in digital

competence and in technologies, and overall, to increase their digital maturity

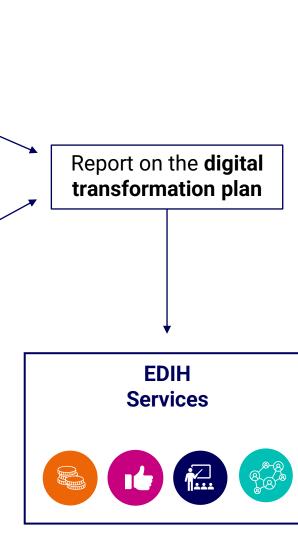




OUR PROCESS – Some tips

company design your interview format for your target and test it **DMA Events** Digiscore **B2B** interviews Internal contacts / members + Aid Minimi form Company Application on website **NEEDS** Ease the work of the company Call for application

If appropriate, fill the form with or for the





OUR FEEDBACK AFTER 1 YEAR



Slow start of the activities



Re-evaluation and adjustment of services according to company needs:

- Support to build files for investments, proposals for R&D projects
- a longer support to companies (after the report) may be in favor of the actual implementation



Innovation:

- Co-creation events need a deep preparation to end up with project ideas and consortia
- boost the innovation with technology providers and with 'not too small' companies



Events should be wisely thought and organised (and not only to comply with KPI)



Success stories are an ideal tool to attract and convince companies (e.g. event with presentation of a success story followed by networking)

Presentation of DIH CUBE



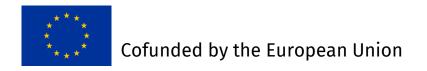
Digital Italian Hub for Construction and the Built Environment







DIHCUBE PROJECT

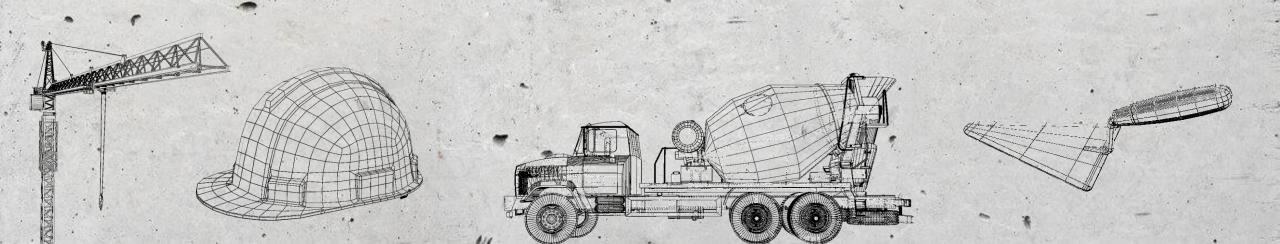




DIHCUBE Project/mission

DIHCUBE is the Italian Digital Innovation Hub for construction and the built environment. It is part of the European Digital Innovation Hub network and is funded by the European Commission and the Ministry of Enterprise and Made in Italy (in progress).

DIHCUBE is a strategic project focused on the diffusion of innovation and the digitization of the construction sector.





DIHCUBE Project/tasks

The Construction sector is fundamental for the national economy (with 22% of GDP) and central to the life of citizens (residences, infrastructure, urban spaces, land maintenance)



Strong digital backwardness

High presence of micro and small enterprises (95% have less than 9 employees)



Reduced competitiveness and productivity

- Ensure the success of the National Next Generation EU Plan(PNRR),
 where about 50% of the measures concern the sector
 Promote sustainability and energy transition
 - Improve communication and data interoperability within the supply chain
 - Feed the culture of innovation



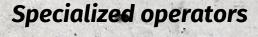




DIHCUBE Projecy/services targets

All companies and entities in the construction sector, especially SMEs

Construction companies



Manufacturers of materials, components and machinery



Procurement entities and real estate managers



Professionals and innovative services providers



Public bodies









DIHCUBE project/partners

Sector Associations:

ANCE (Coordinator)

Partners:

FEDERCOSTRUZIONI

R & D Entities:

CNR (National Research Council)

Politecnico di Milano – DABC (Milan Politechnic University)

· STRESS- Distretto Tecnologico Costruzioni Sostenibili

(Sustainable building technological district)

Università di Brescia (Brescia University)

Università di Napoli Federico II (Naples University).

Università Politecnica delle Marche

(Marche Politechnic University)

Public Administration:

Ente Nazionale per il Microcredito

(National Agency for Microcredit)

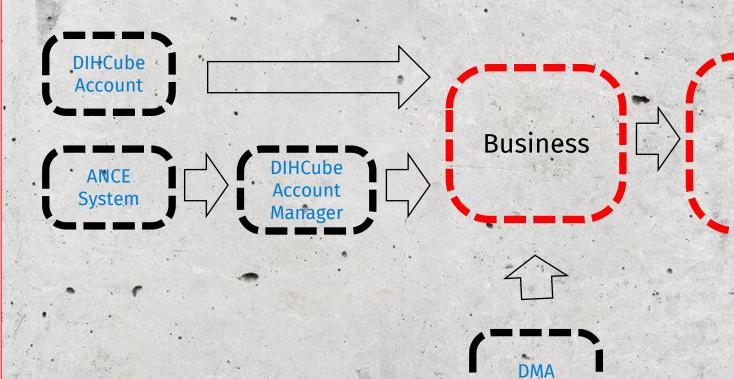
Services Companies:

Officine Innovazione Srl STAM Srl SMILE-DIH In the last 3 years DIHCUBE partners have been involved in about 60 innovation projects at regional, national and European scale. Of these, more than 30 were financed with the Horizon 2020 Program or with other European structural funds, such as the DigiPLACE project (2019-2021)





DIHCUBE Project/workflow



SERVICES

- Testing before investing.
- Training and skills development
- Investment services
- Networking and access to innovation





. TESTING BEFORE INVESTING:

- Accompanying the sector to discover the new:
 - Assessment
 - Technology consulting
 - Pilot projects



Training and skills:

- Guide users to know and to know themselves:
 - Skills assessment
 - Gamification
 - Training
 - Public Bodies support



Investment services:

- Allowing ambitious projects to become reality:
 - Microcredit
 - Assessment of maturity
 - Opportunity tracking



Networking and access to innovation ecosystems:

- Creating a digital fabric able to communicate, grow and face the challenges of the future:
 - Start up
 - Events :
 - B2B
 - Open innovation
 - Building innovation community



DIHCUBE Project/technologies

```
# Cybersecurity
  # Artificial Intelligence
 # IoT
 # BIM - Building Information Modeling
  #3D printing
 # Digital platforms
  # Digital surveys
  # Security
  # Machine control
# Building energy monitoring
 # Indoor environment quality
  # Augmented/virtual reality
# Digital Twin
  # Digital prototyping
  # Smart living
```



DIHCUBE Project/geographical coverage

The DIHCUBE Services will be available throughout the national territory. The partners were chosen not only for their expertise, but also to guarantee an adequate geographical distribution between North, Centre, South and Islands. The territorial network of ANCE, made up of 110 offices, will be the first access point for stakeholders.







DIHCUBE Project/ international collaboration/ EDIHs

```
//FAIR (Finnish Al Region) Finland
//Technopark Kielce DIH Poland
//DIGITALbuilt Portugal
//EDIH-SWH Süd Westfalen Germany
//CONNECT Belgium
// EDIH – EBE Belgium
// AS DIH Spain
// EDICAS Bulgaria
```

