

Date:

November 2023

#### Speaker:

Oscar Valle. Competitive Intelligence and Alliances Area Director at ITI (InnDIH Coordinator)

#### Topic:

**INNDIH** presentation

#### **ENTIDADES FINANCIADORAS:**











**INNDIH** presentation

# Valencia Region Digital Innovation Hub





# Brief presentation

Objectives, mission, partners, clients, sector, technical focus, ...

# **Mission**



InnDIH is the Digital Innovation Hub of the Valencian Region that was created with the aim of contributing to the digitalization of SMEs and promoting the economic development of the region.

Companies can access services provided by InnDIH's partners in the field of digital technologies. Mostly:

Artificial intelligence
Manufacturing technologies and industry 4.0
Health and society



# **OBJECTIVES**



Establishment of agreements/corridors with other DIHs and eDIHS



Support to facilitate access to public and private financing for the development of digital technologies

Access to experimentation infrastructures to validate business ideas supported by technology

Access to demonstrators to visualize the impact of digital technologies



Access to digitalization knowledge that improves worker training







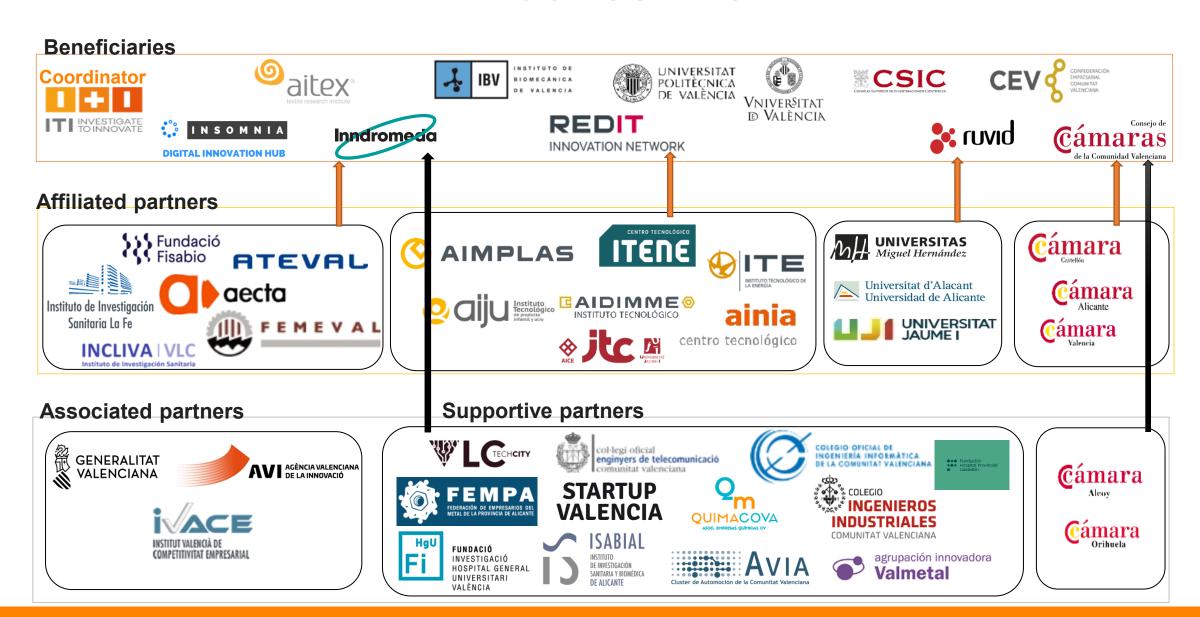
# **INNDIH PROJECT**

- InnDIH recognized as eDIH by the European Commission
- 3 years (January 2023-Dec 2025)
- 100% subsidized services
- Cofinanced by regional and national government

- Objective: 889 services (SMEs + Public Administrations)
  - Test before invest: 329 + 32
  - Support to investments: 139 + 0
  - Ecosystem + networking: 156 + 5
  - Skills + training: 216 + 12
- Arrival at 2,950 SMEs/Public Administrations
- 15 agreements with other eDIHs
- InnDIH provides services to companies from other eDIHs
- Valencian Region companies access services from other eDIHs



# **CONSORTIUM**







# What motived you to become an EDIH?

### UNIQUE AND INTEGRATED INITIATIVE IN THE REGION **SOLID PREVIOUS EXPERIENCE** COMPLEMENTARITY

Its partners represent the quadruple helix











CONFEDERACIÓN

**47 ORGANIZATIONS** 















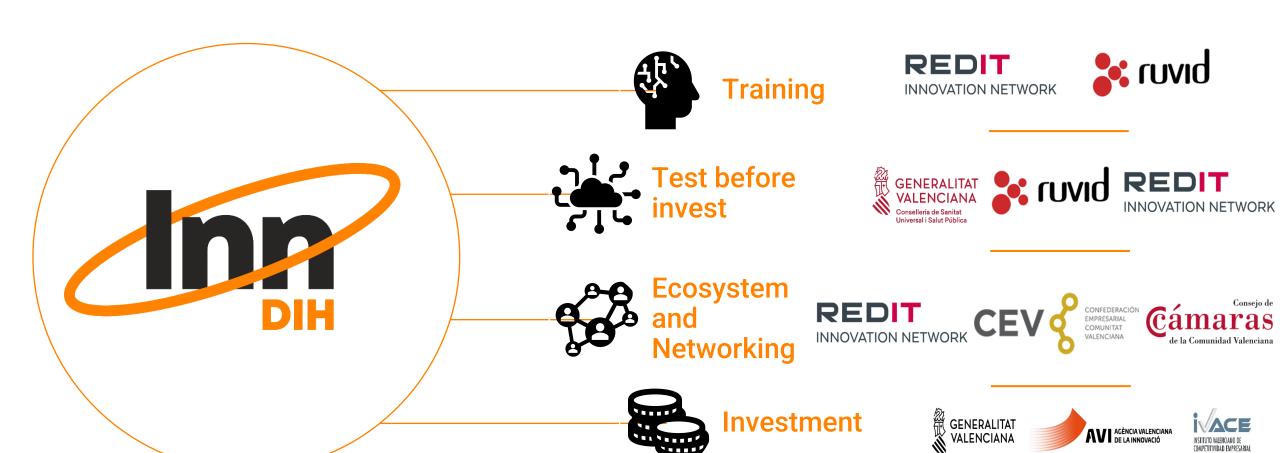






# What specific services does your EDIH offer to SMEs / other clients?

# **SERVICE OFFER**







## **DIFFERENTIAL SERVICES**

### **BASED ON DEMONSTRATORS AND EXPERIMENTATION**

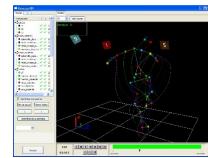








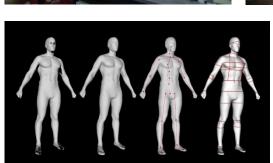


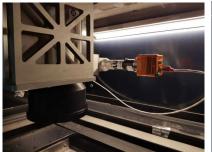








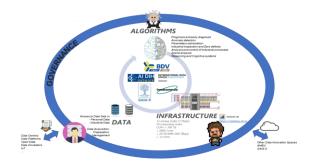
















# All levels of digital maturity

Companies or Public Administrations with a high level of digitization and a defined strategy Digitized companies or Public Administrations but with many possibilities of increasing the level Companies or Public Administrations not digitized

1. Diagnostics & Technology update

2. Network & Financial assessment

3. Market uptake



# How can INNDIH help a client?

- Innovation experiments. Test and experimentation.
- Access to advanced knowledge from competence centers originated as result from R&D projects.
- Support in the use of demonstrators and advanced technological infrastructures.
- Support in the search for financing.
- Connection with the right partners at local and European level.
- Maturity diagnosis. Situation analysis and technological roadmap.



# **SERVICE OFFER**

Test Before Invest	
1	Digital maturity assessment and technology roadmap
2	Trends observatory
3	Assessment & consultancy in use of digital technologies
4	Support for use of laboratories and technological infrastructures
5	Access to data sets
6	R&D in digital technologies, concept, design, demonstrator / pilots / prototyping / proof of concept for new products
7	Product demonstration
8	Product validation
9	Assessment for Industrial Property
Support to find investments	
10	Business development
11	Acceleration of startups
12	Access to funding resources
13	Support to Innovative Public procurement in digitalization
14	Pre-competitive R&D and viability analysis
	Innovation Ecosystem and Networking
15	Networking and brokering
16	Digital challenges agenda
17	Innovation spaces
	Training and Skills
18	Training in business and entrepreneurship
19	Training in digital technologies





# Do you cooperate with EDIHs in other countries?

How does it benefit you?

#### **CONNECTION AND COORDINATION WITH THE ECOSYSTEM**



# EDIH NETWORK DTA WORKING GROUPS CORRIDORS EEN CLUSTERS



### We export:

Demos in a realistic environment, capabilities in Health, Big Data Space, Al Tools

# We import:

HPC, Cybersecurity, Training, Primary sector





# **Proposed activities and services**

- Foster collaboration in already running and new inter-regional projects
- Exchange of use cases
- Joint webinars and/or digital roundtables to exchange experiences
- Matchmaking events and activities to foster the adoption of digitalisation,
- Conferences or workshops and specific working groups.
- Commonly developed, next-to-come shared services
- Signposting of companies





# Practical advice

#### **Practical advice**

- Define the value proposition and specialization of the EDIH
- Focus and effort on identifying the needs of SMEs
- Usually, SMEs need a maturity diagnosis and situation analysis as the first step.



## https://inndih.com/en/



About InnDIH

Ecosystem

News

Services

Home > Sobre InnDIH > About

#### About InnDIH

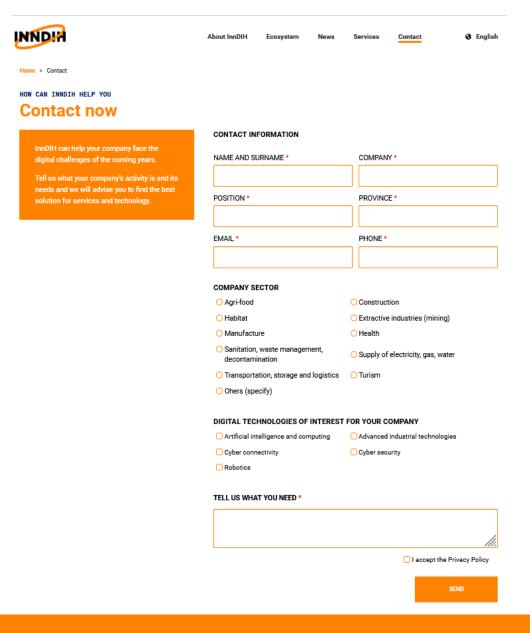
InnDIH is the Valencian Region European Digital Innovation Hub (EDIH) led by ITI, which represents the great centralized commitment of public-private collaboration where the business ecosystem, universities, technology and research centres, biotechnology-health research institutes and public administrations join efforts to contribute to the digitization of SMEs and public administration and boost the economic development of the Valencian Region.

InnDIH **promotes digital technologies** and ensures that any company and public administration in the region has access to know-how, training, technologies, infrastructures and laboratories to improve and accelerate its digital transformation.

InnDIH has been established as a non-profit consortium with a solid experience and connections at the European level which promotes the development and implementation of digital technologies in the priority domains of **Health and Quality of Life and Advanced Manufacturing**, as well as in any other domains where digital technologies are required.

The partners have an **extensive background and experience** in providing a wide range of digital solutions and services that are mainly based on Artificial Intelligence (AI), as well as other technologies such as HPC, Cybersecurity, Big Data and Robotics, with high cross-sectorial transversality.

Additionally, **agreements have been established with other EDIH candidates** to cover additional areas. This set of services is based on demonstration, enabling, and experimentation infrastructures and is adapted to the needs of the territory, covering the different sectors of the Valencian Smart Specialization Strategy (RIS3CV).







# **Thanks** inndih@iti.es ovalle@iti.es

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